

Senior Sustainability Consultant

Hybrid - New York City, Brooklyn (In the office 3 days a week or remote as agreed)

Eunomia work a "nine-day two-week schedule ", full time employees have a 3-day weekend every other week.

Salary Range: \$100,000 - \$125,000 (dependent on experience)

About Eunomia:

Eunomia Research & Consulting is an independent and ethical environmental consultancy. We are social-environmental problem-solvers and researchers with a difference. Combining real world consulting experience and deep knowledge with an active role in policy, empowers us to provide pragmatic, science-led solutions that reduce human impact on the planet.

Eunomia currently has over 150+ employees worldwide, working in five offices, across three continents.

We believe that together, we can harness the power of ‘unwasted’.

As the leading experts in our field for more than 20 years, our role is to challenge the status quo. Our incomparable expertise means we ask the right questions and dare to go where others won't. We get to the heart of the real issues impacting our clients' businesses and impacting society.

We specialize in the fields of waste management, resource efficiency, circular economy, low carbon energy, marine planning, natural economy, and climate change mitigation.

Our team is unfailingly passionate about the future of our planet and society. That's why every day we strive to do work that leaves our planet in a better place for the next generation. Our work on creating a regenerative circular economy is testament to this – boundary pushing and innovative beyond the norm, to deliver for planet and people. We are at the leading edge of many areas of environmental policy and have a wide Global client base. Our clients include household names such as Tesco, IKEA, DHL, Coca Cola and PepsiCo, supranational, national and local government, and the NGO sector.

Our desire to lead by example, and our enthusiastic and supportive team, makes Eunomia a stimulating and rewarding place to work.

More information can be found on our website www.eunomia.eco or on our LinkedIn pages.

Working with Eunomia will give you the opportunity to undertake innovative work with influential clients, and to question conventional wisdom where this stands in the way of environmental improvement.

In your work with Eunomia, you will benefit from our approach which seeks to marry up an understanding of practical implementation, the latest academic thinking, and the leading edge of emerging policy.

Summary of the Role:

The Senior Consultant role helps lead Eunomia's efforts to advance a circular economy and bring about positive change in the world. This is a very exciting opportunity to engage in multiple projects at the forefront of circular economy thinking and have a direct impact on policy and programs in North America. You will be involved in or lead multiple projects at once, from supporting state and provincial governments, developing circular economy and plastics-based policy based on in-depth financial, technical and social cost benefit modelling, to supporting major corporations in redesigning their packaging or production processes. This role will also be foundational in further shaping a growing North American Eunomia office in terms of technical outputs in addition internal processes and culture.

Key Role Responsibilities:

The Senior Consultant will have the following primary responsibilities:

Project Management

- Facilitate multiple projects and workstreams simultaneously with varying clients and timelines ensuring project outputs are delivered on time and within budget.
- Develop project plans taking into consideration client needs, staffing, and resourcing availability.
- Manage project teams between 3-10 staff members that may include junior staff, senior technical experts, and subcontractors as well as team members based in other countries and time zones.
- Update and track project hours and resourcing within company management database.
- Assist project invoicing ensuring positive cash flow of projects.
- Liaise with clients who may include senior leaders and decision makers in Private and Public sectors, and non-profits.

Stakeholder Management and Engagement

- Designing workshops
- Convening multi-stakeholders' groups to gather data, insights and inputs into projects

Technical Delivery

- Apply technical expertise such as circular economy systems, waste management, recycling, plastics, and circular supply chains to project methodologies and technical outputs.
- Design and lead stakeholder management processes which may include workshops, focus groups, and interviews.
- Develop research guides for junior staff and oversee primary and secondary research processes.
- Lead project report writing which may include Microsoft Word documents or PowerPoint presentations.
- Develop project methodologies and research guides which can help answer complex circular economy questions and challenges that clients face.
- Review project outputs to ensure quality.
- Design effective ways to communicate complex technical outputs to clients and the public who may not be technical experts.
- Synthesize findings and project outcomes into concise and engaging presentations

Business Development

- Manage project proposals which may include responding to a specific Request for Proposals from a state government or designing a project based on a client conversation.
- Facilitate project opportunities based on your network of industry contacts.
- Present or lead panel discussions at industry conferences.
- Write thought leadership pieces to show Eunomia leadership in the circular economy field.

Line Management

- Manage junior staff members and facilitate annual leave requests in addition to other administrative duties.
- Mentor junior staff members and help them identify professional development opportunities.

Key Requirements & Skills, Knowledge and Expertise

Key Requirements

You will be flexible with a strong work ethic and feel comfortable simultaneously leading and delivering a number of technical projects and bids under pressure. You will be a self-starter, highly organized, and share our commitment to a high quality of work. You will be proficient at writing technical reports as well as distilling key data into management reports and infographics. A personal interest in, and commitment to, environmental and sustainability issues is expected.

- 7+ years' experience of project direction/program management and delivery in a range of waste, resource management, circular supply chain, and circular economy areas ensuring on time budget delivery and client satisfaction.

- Understanding of the collection, processing and reprocessing of different material streams along with systems, programs and policy to create a circular economy from global perspective
- Experience with stakeholder management including leading workshops and focus groups with business leaders and technical experts,
- Experience working with or for consumer goods companies especially their sustainability departments,
- Demonstrable experience of line management.
 - Demonstrable experience of applying creative, practical, and common sense thinking to solve real-world problems.
- Experience of working within a consultancy business model,
- Knowledge of Eunomia as a business, its clients and its service offerings,
- Well-versed at public speaking including on webinars and can deliver technical content to a diverse audience.
 - A strong network within the circular economy sector
 - Able to identify new business opportunities with existing and new clients

Knowledge, Education, and Desired Qualifications

- Bachelor's degree in environmental science, economics, engineering, or other relevant circular economy field.
- Flexible and strong work ethic.
- Feel comfortable simultaneously leading and delivering a number of technical projects and bids under pressure.
- Effective time management and organizational skills. Ability to respond positively to pressure and take a flexible approach to a dynamic, fast moving and changing work environment.
 - Able to work on virtual teams across different time zones.
 - Comfortable with ambiguity on project tasks
- Self-starter, highly organized and share a commitment to a high quality of work.
- A personal interest in, and commitment to, environmental and sustainability issues is expected.
- Proficient at writing technical reports as well as distilling key data into management reports and infographics.

Eunomia Package Benefits

- Working structure is a 9-Day Fortnight, with office closure every other Friday.
 - 401K retirement plan with Employer contributions up to 5% of salary, on a match funding basis after 3 months of service.
- On the 1st of the month after two full calendar months of employment, you will be eligible for 100% basic and voluntary life insurance and Accidental Death and Dismemberment (AD&D) insurance benefit.
- Annual allotment of 15 days of PTO, in addition to 56 hours of sick leave, 8 paid company paid holidays, and more.

- Eligible for 100% employer paid medical plans on the first day of hire, and 50% employer paid for dependents.
- Eunomia provides an Employee Assistance Program and Travel Insurance.
- Commuter Benefits.
- Adoption Assistance programs.
- Health Advocacy programs.
- Wellbeing resources and quarterly employee Wellness stipend.
- Work from Home office stipend.

We believe in creating an inclusive and diverse workforce, valuing the unique perspectives and experiences that individuals from different backgrounds bring to our organization. We are committed to being more inclusive and oriented towards diversity, equity, and inclusion (DE&I), actively striving to create an environment where everyone feels respected, valued, and empowered.

We encourage applicants from all backgrounds to apply, as we believe that diversity and inclusivity are essential for driving innovation, creativity, and positive change. If you share our passion for environmental sustainability and are eager to make a difference, we welcome you to join our team at Eunomia Research & Consulting.

To Apply:

Please send a copy of your resume to Neal Utting via hiring@eunomia-inc.com and include a covering letter outlining your reasons for applying and highlighting your key areas of experience. Please note that this is a Senior role for Eunomia; we are looking for a decent amount of relevant work experience.