

## Job Description – Principal Sustainable Packaging Consultant (Commercial)

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*Location - Hybrid or on-site (possibly UK based remote) - Bristol, London or Manchester*

*Salary flexible depending upon seniority*

*Eunomia work a "nine-day fortnight". Full time employees have a 3-day weekend every other week.*

### **About Eunomia:**

Eunomia Research & Consulting is an independent and ethical environmental consultancy. We're social-environmental problem-solvers and researchers with a difference. Our extensive consulting experience and deep knowledge with an active role in policy, enables us to provide pragmatic, science-led solutions that reduce human impact on the planet.

As the leading experts in our field for more than 20 years, our role is to challenge the status quo. Our expertise means we ask the right questions and dare to go where others won't. We get to the heart of the real issues impacting our clients' businesses and impacting society. Our approach seeks to marry up an understanding of practical implementation, the latest academic thinking, and the leading edge of emerging policy.

We specialise in the fields of the natural, carbon and circular economies, including sustainable land use, low carbon energy, waste management, and resource efficiency. We work with a range of public and private sector clients including national and local governments, NGOs, and large multinational corporations.

Eunomia currently has over 150+ employees worldwide, working in five offices, across three continents. Our desire to lead by example, and our enthusiastic and supportive team, makes Eunomia a stimulating and rewarding place to work. Our team is passionate about the future of our planet and society. That's why every day, we strive to do work that leaves our planet in a better place for the next generation. Our work on creating a regenerative circular economy is testament to this – boundary pushing and innovative beyond the norm, to deliver for planet and people.

More information can be found on our website [www.eunomia.eco](http://www.eunomia.eco) or on our LinkedIn pages.

### **Strategy Team**

Our Strategy team supports private sector clients make informed strategic planning decisions to protect long-term viability in the face of future shifts in markets, regulations and societal expectations. We provide advocacy across sectors spanning consumer goods, fashion and textiles, logistics, manufacturing, packaging, guiding our clients to navigate forthcoming policies and regulations that aim to reduce environmental impacts, whilst proactively helping to leverage new opportunities to develop sustainable operations, innovation and value creation.

We support organisations in the transition towards sustainable, circular and regenerative business models, working alongside our clients to co-create ambitious targets and plans that take account of materiality, regulation, competitors, clients and stakeholder requirements. Our Strategy team consists of leaders in the field of net zero transition, circular economy and natural capital, supported by a wider pool of experts from across the business, including natural scientists, social scientists, economists, and policy experts.

### **Job Description**

You will play a key role in leading the growth and development of our packaging strategy offer to private sector clients, spanning sectors including consumer goods, retailers, packaging manufacturers and converters and logistics providers. This will include client relationship development and management, proposition development, bid management and leadership across projects, alongside training and mentoring of staff. In addition to building out Eunomia's packaging strategy offer, the role will also offer flexibility to support the growth and development of our wider service lines and products.

You will work alongside colleagues to deliver projects that meet clients' needs. You need to be able to work as part of small teams, have excellent interpersonal skills, be an excellent communicator and be comfortable in engaging senior business stakeholders.

You will share our commitment and enthusiasm in delivering high quality work, as well as being able to demonstrate a personal commitment to tackling environmental and sustainability issues.

### **Essential Criteria**

- Commercial experience – business development / client development and relationship management in the private sector and writing competitive tenders.
- Strong track record of income generation and winning client work.
- Educated to at least degree level or equivalent in a relevant field such as engineering, environmental science, policy or similar.
- Relevant background, including experience working in a similar role either within a consultancy, or consumer brand/ FMCG companies.
- Demonstrable experience of strong verbal and written communication skills including technical report writing.
- Capability to lead technical research and stakeholder engagement in a corporate setting.
- Experienced in quantitative data methods and analysis to support communication environmental and financial impacts and outcomes.

### **Desirable Criteria**

- Educated to higher degree level, including MSc, MEng or equivalent.
- Knowledge of packaging concept design/eco-design, including design for recycling guidelines.
- Understand of the plastics/packaging policy, regulatory and legislative landscape at European and/or international level.

*Note: we are not looking for a candidate with **all** of these skills and experiences. There are multiple specialisms available through this post, and we are interested in hearing from candidates that showcase a set of these criteria.*

### **Eunomia Package Benefits**

You will be part of a supportive and friendly values-led work environment, with continued professional development opportunities. Eunomia package benefits include a competitive salary with excellent benefits, including:

- A nine-day fortnight.
- 24 days holiday per year (plus Bank Holidays) rising by 1 day each year to a maximum of 30 days per year and the option to "buy" up to five more days annual leave.
- Eunomia also shuts down between Christmas and New Year. Staff who choose to take one day's holiday during the period between these dates will receive two additional days of "free" holiday to enable them to take the whole week off work.
- Work From Anywhere policy, allowing staff to work from anywhere in the world for up to 4 weeks per year.
- Monthly wellbeing allowance, and option to take an additional 2 days leave a year for volunteering.
- Private Healthcare (which includes dental and optical provision).
- Death in Service benefit.
- Group Pension.
- Income Protection Scheme (after completion of probationary period).
- Bicycle purchase scheme.

### **How to Apply:**

**Please send a tailored CV and covering letter summarizing your reasons for applying for the post, your suitability for the post and why you would like to work for Eunomia to [jobs@eunomia.co.uk](mailto:jobs@eunomia.co.uk)**

**If you do have any queries, please submit these by email to: [jobs@eunomia.co.uk](mailto:jobs@eunomia.co.uk)**

*Eunomia embraces equal opportunity in the workplace and throughout the recruitment processes. We are committed to building a diverse and inclusive team of brilliant, exceptional individuals. We therefore welcome and enjoy receiving applications from all candidates, and do not discriminate based on age, disability, sex, gender confirmation, sexual orientation, marital status, pregnancy and maternity, religion, or belief, ethnic or national origin and race.*

Eunomia Research & Consulting is committed to protecting data and respecting the privacy of persons it deals with. In so doing, we comply with the requirements of the General Data Protection Regulations (GDPR) 2018. We confirm that in the event you apply for a role within Eunomia, your details will be securely held by the company in line with the company's Privacy Policy which is available on Eunomia's website. We encourage you to read this policy in order that you understand our legitimate reasons for processing your data, as well as your rights regarding submitting your personal information to us with regard to recruitment.

**We are a Living Wage employer. Company no. 4150627**